

Maritim Hotels – At a glance

Company structure	GmbH
Chair of the Supervisory Board	Dr Monika Gommolla
Management	Gerd Prochaska (Chief Operating Officer, Labour Relations Director) Hendrik Förster (Chief Financial Officer) Roland Elter (Group Commercial Director/General Manager)
Number of hotels (March 2016) 34 in Germany *	48, including 14 abroad: 4 in Egypt, 2 in Turkey, 3 in China, 2 in Spain (Mallorca, Tenerife) 1 in Malta and 2 in Mauritius
Number of rooms (March 2016)	14,746
Number of employees (March 2016)	5,256 in Germany 4,144 abroad 9,400 in total

I. All hotels under the Maritim brand name

Turnover (in millions of euros)

<u>2013</u>	<u>2014</u>	<u>2015</u>
434.1	448.2	475.1

II. All Maritim Hotels without franchise units

Turnover (in millions of euros)

<u>2013</u>	<u>2014</u>	<u>2015</u>
394.4	404.6	427.1

Average occupancy (in %)

<u>2013</u>	<u>2014</u>	<u>2015</u>
53.7	55.9	59.7

Average room price (in euros)

<u>2013</u>	<u>2014</u>	<u>2015</u>
90.35	89.0	89.35

Gross operating profit I (in millions of euros)

<u>2013</u>	<u>2014</u>	<u>2015</u>
131.9	129.7	139.0

Rev PAR (revenue per available room/in euros)

<u>2013</u>	<u>2014</u>	<u>2015</u>
48	52	53

*the Maritim Hotel Halle ceased business on 30th September 2015. The lease for the Maritim Grand Hotel Hannover expired on 31st December 2015, and the hotel is no longer run by Maritim. On 31st December 2015, the franchise agreement with the Maritim Hotel Alantur (Alanya) was terminated, too.